



2401 Internet Boulevard, Suite 107 • Frisco, TX 75034 • daybreakICS.com

Daybreak eCapture Solution Provider Program

Program Application

Please complete all sections and return to:

Via Fax: 972.668.8301
Via Email: partners@daybreakICS.com

Please indicate the desired eCapture Partner relationship:

Strategic Alliance Partner Reseller/VAR Partner Agent Referral Partner Technology Partner

General Corporate Information

Company Name		
Licensed/Incorporated State		
Year Incorporated	Federal Tax ID	
Billing/Mailing Address		
City	State/Country	Zip/Postal Code
Shipping/Street Address		
City	State/Country	Zip/Postal Code
Main Telephone Number	Main Fax Number	Website Address
President/CEO Name	Telephone Number	Email Address
Primary Contact Name	Telephone Number	Email Address
Marketing Contact Name	Telephone Number	Email Address
Sales Contact Name	Telephone Number	Email Address
Technical Contact Name	Telephone Number	Email Address





Company Information		
Years in business		Years in Enterprise Content Management (ECM) or related category
Total number of employees company-wide	Total number of salespeople	Number of salespeople focused on ECM
Total number of technical support staff	Number of technical staff focused on ECM	Number of programmers/developers (if any)
How many offices do you have?		What geographic areas does your company cover?

Sales and Business Focus		
Are there any vertical markets you target? (Check all that apply)		
<input type="checkbox"/> Education	<input type="checkbox"/> Banking/Finance	<input type="checkbox"/> Federal Government
<input type="checkbox"/> Insurance	<input type="checkbox"/> Legal	<input type="checkbox"/> State Government
<input type="checkbox"/> Manufacturing	<input type="checkbox"/> Communications/Computers	<input type="checkbox"/> Local Government
<input type="checkbox"/> Utilities	<input type="checkbox"/> Other	<input type="checkbox"/> Pharmaceutical
<input type="checkbox"/> Healthcare	<input type="checkbox"/> Transportation	
Are there any business applications you target? (Check all that apply)		
<input type="checkbox"/> Accounts Receivable/Accounts Payable	<input type="checkbox"/> Human Resources	<input type="checkbox"/> Compliance
<input type="checkbox"/> Other _____		
Total Annual Revenue	% from Capture/ECM Solutions	Total number of Capture/ECM solutions sold
What is your projected annual revenue target with eCapture Suite software?		
What other document capture/ECM solutions do you sell?		
What scanners/MFPs do you sell?		
What other software do you sell or integrate with?		
Who do you view as your primary competitors in your key markets?		